

# MARKETING OPPORTUNITIES



### STHELENA.COM

St. Helena's #1 ranking tourism website Sthelena.com has nearly 300K visitors & over 400K page views annually.

- Ranks at the top page one in Google SEO for St. Helena search terms
- 260K in advertising spend to drive traffic to StHelena.com



### Featured Experience/Offering Ad

Promote a special offering/experience on sthelena.com. COMING SOON!

Cost: \$350/week

Contact: Alexandra@sthelena.com

## **Blog/Inspiration Guide**

Be the main feature on sthelena.com with social media promotion, This includes up to 6 photos and developed text.

**Cost**: \$500

Contact: Alexandra@sthelena.com

#### Featured Event Ad

Put your event front and center on sthelena.com to enhance sales & attendance COMING SOON!

**Cost:** \$350/30 days

Contact: Alexandra@sthelena.com

### Banner Placement Ad

Homepage Banner Ad 1920x460 PX COMING SOON!

Cost: \$500/week

Contact: Alexandra@sthelena.com

# **Enhanced Business Listing**

Strengthen your current listing to attract more attention from visitors with 500 extra description characters. Add a video link/button, COMING SOON!

**Cost**: \$50

Contact: Alexandra@sthelena.com



# MARKETING OPPORTUNITIES

# SOCIAL MEDIA

# @STHELENACA

St. Helena's social media accounts have received nearly 3.5 million views. 8.8 million impressions annually, and a robust number of followers on all platforms.

- Leading TikTok followers for Napa Valley.
- Influencer partnerships & video development.
- Giveaways & follower growth.





1.9M REEL VIEWS

- OVER 1.7M VIDEO
  VIEWS + 59K LIKES
- 1.1M + AVG. ANNUAL VIEWS
- **f** 20K FOLLOWERS

## Facebook/Instagram Paid Post

Reach and engage with our audience. St. Helena has nearly 75K followers in total. Connect with consumers, launch giveaways, promote events, & and gain brand awareness.

Cost: \$500 IG Reel incl. shooting/editing

\$350 static post

Contact: Amy@sthelena.com

#### TikTok Video Post

The Chamber will shoot/edit TikTok content, promote via ad spend and guarantee 5K+ views. Gain exposure on the highest used platform.

Cost: \$500 incl. shooting/editing

Contact: Amy@sthelena.com

### 

We create and build content to cross promote on Visit California's website.

Cost: \$500 a week

Contact: Amy@sthelena.com

### Social Media Consultation

Assistance can range from strategy, brand awareness, content ideas, how to create "stories or reels", platform tools, audience growth and paid advertising support.

Cost: \$250 for 2 hours
Contact: Amy@sthelena.com



# MARKETING OPPORTUNITIES



# SOCIAL MEDIA CONTINUED

# @STHELENCA

#### IG Social Media Takeover

Reach and engage with our audience on Instagram with nearly 42K followers. Take over for a day and grow your followers. 4 posts, plus 10 stories promoting your brand/business.

Cost: \$1500 to produce all content

Contact: Amy@sthelena.com

### Pinterest Ad/Pin

We create and build content to crosspromote on our highly successful Pinterst account with paid spend behind each pin.

Cost: \$150 per paid pin Contact: Amy@sthelena.com

# MAINSTREAM MARKETING

# E-NEWSLETTER

#### Consumer E-News Ad

Promote your business to nearly 4K email subscrubers with an avg 54% open rate. Ad: 1600X 900 PX, incl. 200 characters, photo, and high-res logo included. Live link to your website.

\$150 per placement Cost:

Contact: Alexandra@sthelena.com

# VIDEO SHOOT

## 4-6 hour professional video shoot

Work with Capital Boy Media for a location video shoot using the Chamber's special pricing. Includes b-roll, one 30-sec video, & two 10-sec videos

Cost: \$3,000

Contact: Amy@sthelena.com

# GRAPHIC DESIGN

# Logo Refresh/Flyer Design

Our in house designers use Canva/Adobe to create any graphic design work needed.

Cost: \$150/flyer, \$500/2 logo options

Contact: Alexandra@sthelena.com

# WELCOME CENTER

# **Digital Board Advertising**

Rotating Ad placement inside the Visitor Center that sees 22K annual visitors & and nearly 500 weekly.

\$200/M-F (5) day running span Cost:

Contact: Alexandra@sthelena.com